

StrongBox eSolutions Overview

StrongBox eSolutions LLC (StrongBox) provides cloud based Revenue Cycle Management (RCM) and patient financing services to the Dental and Medical markets. StrongBox focuses on creating efficiencies for practices and enhancing the patient experience by realizing revenue cycle efficiencies to maximize charge capture, decrease days in A/R, improve staff productivity and streamline the entire process as well as providing a cost effective, comprehensive finance module (Finance) as a key part of our portfolio offering.

RCM



Our RCM software provides practices with an intuitive, cloud based revenue collection platform that accelerates timeliness and surety of revenue collection, creating efficiencies for process and work flow of the practice and lowering costs associated with billing, collections, front office patient bottlenecks and mundane back office administrative tasks (calling to collect payment, sending physical bills, etc.). Zero cost to practice self-finance alternatives easily established by utilization of StrongBox RCM platform.

StrongBox RCM stores financial instruments in a PCI & HIPAA compliant manner that allows practices to charge the financial instrument for co-pays, for short falls in insurance coverage on procedures, and no-shows. Patients are settling up what they owe without having to generate a bill at the time of service or after the Explanation of Benefits has been reviewed and accepted.

Patients will move in and out of the office faster since they do not have to make payments on the way out. This allows practices to see more patients and as a result the practices' cash flow is enhanced. The office staff is spending less time generating bills and chasing collections down allowing them to spend more time focusing on the patient's care.

Finance



The cloud based financing component is a superior alternative to Care Credit which charges practitioners 10-15% of the procedure cost and charges the patients 25%+ to finance the procedure. With ~15 leading institutions participating, the patient is provided with an efficient, easy to use, consumer driven Finance module that provides immediate patient based bids to finance procedures.

Also, given the number of leading institutions who are participating and some with a specialty in lower credit score pools, by utilizing our finance module, there is now significant liquidity for patients to fund high deductibles or get procedures completed. Previously, these "stranded" procedures resulted in an opportunity lost for practitioner's and patients not receiving the care they need.

Our solution will deliver a lower cost, competitive solution and receive bids from our lender group from both high-quality credit down to sub-prime credit pools. This will help drive patient satisfaction, care and profitability.

StrongBox can be utilized as a RCM platform, Finance platform or integrated (RCM + Finance) cloud based solution.

If you have any questions or concerns regarding our services, training and/or support, please do not hesitate to call us directly at



855.468.7876

